



## **2020 Annual General Meeting**

**Saturday, September 12, 2020**  
**Meeting to be held remotely via ZOOM**

### Agenda

1pm Annual General Meeting

1. President's remarks and welcome

Certified there is a quorum of clubs with members reporting from:

Brampton Winemakers, The Cambridge Club, Central Toronto Wine Guild, Growwine Club, KW Wine Guild, Press Agents, Wentworth West Zymologists, London Wine Pros,

Niagara on the Lake Amateur Vintners, Brampton Winemakers, Kawartha Krushers, Corkscrew Society, Other Hamilton Wine Club, Cellar Masters, Georgetown Vintners, Burlington Wine Guild, Central Toronto Wine Guild, Corkscrew Society

2. Motion to accept minutes of 2019 AGM

Burton McClelland moves minutes, Patti Polfuss seconds, carried unanimous

3. Additions or modifications to Agenda

No requests for additions to the agenda

4. Treasurer's report (and as attached)

Expenses will come down by \$90 for this year (overpayment last year and is a credit on the books), Board meetings will be moving to Zoom for the rest of the current year so that will reduce administrative costs by about half.

Doug Flowers moves the report and Michael Petric seconds, carried unanimous

5. Membership Director's report (and as attached)

Small over payment to winemaker – credit for next year

We lost 2 clubs last year and 34 members, but we gained 17 new members

Continue

Motion: To implement a ruling that any club that has not submitted their registration and dues by November 30 of a given year will not be included to subscribe for winemaker magazine. Moved by Don Osmond, Doug Flowers

Unanimous - carried

## 6. Chief Steward's Report

No competition due to COVID so unfortunately, we did not have a chance to test the class changes made last year. We are hoping to hold a provincial competition next year if we are able.

What happens to results from this year from those clubs who were judged? Could they be carried into 2021. WJC is looking at refunding the bottle judging fee all the clubs who had paid into the 2020 club competitions and had been judged prior to the start of COVID. WJC needs to sort this out. AWO board should look at communication with the membership in this regard.

## 7. Amateur Winemakers of Canada Update

2020 competition was cancelled, Ontario was supposed to host. This is being carried forward into next year and Ontario will be hosting.

## 8. Discussion regarding guidelines for competitions during Covid-19 pandemic and Provincial Competition

WJC is going to be looking at the guideline and having discussion and providing feedback. Overall people feel this is a good discussion/starting point to help clubs and judges work together.

## 9. Festival 2021 Update

May be a physical session or with COVID we could look at a digital festival. Board will discuss this further.

## 10. New Business

Recruitment of new membership – advertising, virtual presence, social media, mentorship program. Look at enhancing the role of MALs rather than clubs.

Maybe look at a strategy – Burton McClelland, Jim Casey, Doug Flowers

## 11. Election of Directors

Burton McClelland nominated by Tino, seconded by Doug Flowers – stands

Don Osmond nominated by Clive, seconded by Phillip Morris -stands

Jim Casey nominated by Phillip, seconded by Don Osmond - stands

## STATEMENT OF RECEIPTS & DISBURSEMENTS

	2019-2020 To May 31,2020	2019-2020 Budget	2018-2019 Final May 31/19
<b>RECEIPTS</b>			
Annual Membership Dues	10,335.00	12,000.00	11,440.00
Festival 2019 Registrations	1,020.00	0.00	1,080.00
Festival 2020 Registrations			
AWC Competition Entries	770.00	1,000.00	
GIC & Bank Interest	99.52	25.00	66.11
<b>TOTAL RECEIPTS</b>	<b>12,224.52</b>	<b>13,025.00</b>	<b>12,586.11</b>
<b>DISBURSEMENTS</b>			
Administration	489.83	1,000.00	489.08
Advertising (WM)		0.00	60.00
Awards & Medals	203.40	500.00	
AWC Competition Entries & Expenses	769.05	1,000.00	
AWC Dues		0.00	
Bank Service Charges		70.00	24.75
Board BBQ		0.00	
Corporate Revival		0.00	
Festival & AGM 2020 Expenses		500.00	
Festival & AGM 2019 Expenses	1,934.45	500.00	
Festival & AGM 2018 Expenses		0.00	225.94
Festival & AGM 2017 Expenses		0.00	
Insurance	3,677.40	4,000.00	3,537.00
Membership Development		250.00	
Miscellaneous (donations)		0.00	
Website	427.65	500.00	136.11
WineTalk		0.00	
WineMaker Magazine Subs	2,760.00	4,500.00	3,340.00
<b>TOTAL DISBURSEMENTS</b>	<b>10,261.78</b>	<b>12,820.00</b>	<b>7,812.88</b>
<b>SURPLUS / (DEFICIT)</b>	<b>1,962.74</b>		<b>4,773.23</b>

## BALANCE SHEET SUMMARY

Opening Bank Balance Jun 1/19	11,879.23		
Surplus / (Deficit)	1,962.74		
Closing Bank Balance	<b>13,841.97</b>		
Total GICs (incl Interest) *	21,515.28		
<b>LIABILITIES</b>	<b>0.00</b>		
<b>TOTAL EQUITY</b>	<b>35,357.25</b>		
1 Year Cashable GIC, 0.50%, Maturing Oct 12, 2020		\$5,068.61	
2 Year GIC, 1.25%, Maturing Sep 12, 2020		\$11,002.67	
3 Year Security GIC Plus, 1.45%, Maturing Oct 22, 2021		\$5,444.00	

## **AWO JUNE 2020 MEMBERSHIP REPORT**

We have 26 clubs, with 253 members including 7 MAL's.

In 2019 we had 28 clubs and 7 MAL's with a total of 270 members.

The 2 clubs lost were Grey T Fermenters and Winemasters London.

We lost 34 members in 2020 and gained 17 new members.

In the past we have been generous in waiting for clubs who are not submitting membership information and cheques by November 30. There have been instances where I do not receive information till late December or early January. This is causing us to be delayed in submitting our subscription to Winemaker Magazine. For those with subscriptions it can mean missing an issue, for new members it further delays their subscription from being started. I would like to implement a ruling that any club who has not submitted their membership and dues by November 30, will not be eligible to the Winemaker subscription submission as I would like to have it submitted by December 31. Last year the confirmed submission of payment received was not until February 28.

Don Osmond, Membership Director