



DRAFT Minutes for Amateur Winemakers of Ontario Annual General Meeting

Saturday 2 June 2018 at 10:00 AM

AWO Festival Held at: Vin Bon, 98 Crockford Blvd., Scarborough, ON M1P 1P3

1. Motion to accept minutes of 2017 AGM held Saturday June 3, 2017

Moved by Steve McDonald and Seconded by Bruce Smith, carried

2. Additions or modifications to agenda?

None requested

3. President's opening remarks

- Welcome all, it's been a good year

4. Treasurer's report

- Healthy bank balance, waiting on one club's dues and some website expenses
- Bell conferencing expenditures for board meetings, looking at insurance changes this year to improve policy coverage and manage costs, see report for amounts.
- Julie Asmus moved receipt of the report, Karen Mandryk seconded, carried

5. Membership Director's report

- Great year of wine making, registrations this year was a challenge due to late submissions of paperwork and fees, also created challenges with winemaker magazine renewals
- Club judging requests were handled on first come first served basis, repeated changes and people making changes directly with judges also may process more complicated. Proposal to change date/timelines for renewals and club competition judging see report.
- Don Osmond moved receipt of the report, Doug Flowers seconds, carried

6. Judging Coordinator's Report (combined with membership report above)

7. Chief Steward's Report

- Down entries by 22 overall from last year for the annual AWO Competition,
- 3 mals competing, number of gold medals is up to 106 total this year. Some faults but not many, judging and stewarding went smoothly and timely. The number of judges was down, as there were problems with last minute changes on judging availability.
- Online registration was new this year. General feedback to date has been positive. Efficiencies on organization of entries as a result. Next year the subject line for bottle tags will say "bottle tag" on the email confirmations as this was a point of confusion for some this year.
- Cider entries were up this year - 20 entries total. Class description updates helped with this.
- Also working with WJC to update banking to allow e-transfers and move away from cheques.

- Class descriptions. Always trying to update descriptions to be inclusive with new and emerging varieties (think another white category for example). Also dealing with alias names of grapes, and will try to be more inclusive of some of these in the descriptions. Also looking at improving organization of information. Discussion regarding possible class changes (ie. Splitting Bordeaux and adding a single varietal class, odd bottles class).
 - Clive Woolner moves receipt of the report Doug Flowers seconds carried.
8. Amateur Winemakers of Canada Update
- AWC Competition is in Nova Scotia, August 25 Kentville NS.
 - AWC is not taking on any additional events, Alberta will not host national event due to judging challenges.
 - Over the last AWC membership is also facing challenges with general declines.
9. Annual AWO competition:
- Should AWO establish a minimum # of judges for flights and minimum qualifications for certain classes to provide to WJC? Would this help improve consistency and quality of judging?
- There are benefits to have at least 3 to 4 judges in terms of the quality of the judging
 - Concerns that establishing a minimum will drive up cost from Brock
 - Suggestion to hold as a referendum on whether or not to establish a minimum judging standards for Provincial competition and put out to all clubs – Don Osmond moves, Karen Mandryk seconds - carries
10. AWO 50th anniversary 2019/20 – ideas from the membership
- Do an online survey to get more input from the membership, ask for commitments from clubs - is there interest for clubs to take on roles, also ask about 1 day format separate from the AGM, a 1 day format combined with the AGM or a multi day format where a festival could be combined with the AGM.
 - Split up roles between clubs, how to tackle accommodations?
 - Would need a location. Could you open a portion up to the public - would need to learn rules around how to do this. Could help increase membership.
 - Survey will need to go out soon if it is intended for a 2019 event
11. Festival 2019 - see discussion under item 10 above - interest in combining with 50th anniversary event(s)
12. New Business
- Insurance, working at getting a better policy and reducing costs for AWO while also ensuring appropriate coverage for club liabilities.
13. Election of Directors – Don Osmond and Bruce Smith are standing. Burton McClelland will stand. Steven Moselento will join the board from Vinbon Club.

Clive Woolner moves to adjourn, second Doug Flower

Treasurer's Report

STATEMENT OF RECEIPTS & DISBURSEMENTS

	2017-2018 To 31-May-18	2017-2018 Budget	2016-2017 Final 31-May-17
RECEIPTS			
Annual Membership Dues *	\$ 11,430.00	\$ 12,000.00	\$ 11,820.00
Festival 2017 Registrations	\$ -	\$ -	\$ -
Festival 2016 Registrations	\$ -	\$ -	\$ 335.00
AWC Competition Entries	\$ -	\$ 1,000.00	\$ 945.00
GIC & Bank Interest (Oct /17)	\$ 20.27	\$ 25.00	\$ 20.27
TOTAL RECEIPTS	\$ 11,450.27	\$ 13,025.00	\$ 13,120.27
DISBURSEMENTS			
Administration	\$ 672.24	\$ 1,000.00	\$ 785.44
Advertising (WM)	\$ -	\$ -	\$ 750.00
Awards & Medals	\$ 174.97	\$ 500.00	\$ 135.83
AWC Competition Entries & Expenses	\$ -	\$ 1,000.00	\$ 944.45
AWC Dues	\$ -	\$ -	\$ -
Bank Service Charges	\$ 67.61	\$ 70.00	\$ 63.79
Board BBQ	\$ -	\$ -	\$ 108.89
Corporate Revival	\$ -	\$ -	\$ -
Festival & AGM 2017 Expenses	\$ 134.02	\$ 500.00	\$ -
Festival & AGM 2016 Expenses	\$ -	\$ -	\$ 1,180.97
Insurance	\$ 4,309.20	\$ 4,000.00	\$ 4,070.52
Membership Development	\$ -	\$ 250.00	\$ -
Miscellaneous (donations)	\$ -	\$ -	\$ -
Website	\$ 640.55	\$ 500.00	\$ -
WineTalk	\$ -	\$ -	\$ -
WineMaker Magazine Subs	\$ 2,550.00	\$ 3,000.00	\$ 2,710.00
TOTAL DISBURSEMENTS	\$ 8,548.59	\$ 10,820.00	\$ 10,749.89
SURPLUS / (DEFICIT)	\$ 2,901.68		\$ 2,370.38

BALANCE SHEET SUMMARY

Opening Bank Balance June 1/17	\$ 4,204.32	\$ 1,833.94
Surplus / (Deficit)	\$ 2,901.68	\$ 2,370.38
Closing Bank Balance Jan 22/18	\$ 7,106.00	\$ 4,204.32
Total GICs (incl Interest) **	\$ 20,973.09	\$ 20,754.97
LIABILITIES	\$ -	\$ -
TOTAL EQUITY	\$ 28,079.09	\$ 24,959.29

* Annual Membership Dues received: 30 Clubs, 10 MAL

** 1 Year Cashable GIC \$5,068.61 at 0.40%, Maturing 12-Oct-18

2 Year GIC \$10,866.83 at 0.90%, Maturing 12-Sep-18

3 Year Security GIC Plus \$5,037.65 at .25%, Maturing 22-Oct-18

Membership Director's report



We have had another great year with our wine making and if the weather predictions are to be what they say we could look forward to a good year ahead.

As of May 31, 2018, we have 297 members, 29 clubs and in the member numbers there are 11 Members at Large

The membership registrations this year were a challenge to complete due to clubs not keeping to the time lines necessary to do the membership, Winemaker Magazine update and the club judging arrangements.

I am proposing:

That the Membership Chairman has the club registrations completed by the end of October.

That the WJC representative has the list of judges available and the dates they are available by the end of November.

That the judging co-ordinator have the judging requests out to clubs by the first of December and the club responses in by the end of December.

Thereby giving the judging coordinator and WJC Representative the month of January to compile and confirm judges and clubs by the end of January.

The judging will take place from February 1st till March 31st.

While being conscious of our decreasing numbers, time extensions to 2 clubs pushed into mid January caused undo stress to both the Judging Co-ordinator and the WJC Representative.

This year we used old judging availability charts due to not having judge's availability in time to get the information to the clubs. This resulted in clubs requesting judges that were not available for their judging dates.

I kept everyone's responses in an Excel file by the date and time the club responded, as well as the judges requested, so every request for judges was filled on a first come first served basis.

As most clubs were requesting dates as late into march as possible, the judge availability became an issue, especially for clubs requesting for up to 5 judges for the same day.

Another issue is clubs contacting judges and making their own arrangements then letting the co-ordinator know. This cannot continue or there is no point to having a co-ordinator. The co-ordinator is setting out the judges' schedule based on a first come basis. The judges are sent a confirmation for the dates set out for them, once confirmed the clubs are informed of who the

judges will be. As there are clubs who don't want certain judges, there are judges who do not wish to do certain clubs.

With the time lines I have proposed it would make the process easier and more manageable without 100 emails of changes and demands.

The persons doing these jobs are volunteers and have lives to live as well outside of doing what they can for our great hobby.

Don Osmond

Membership Chairman

Amateur Winemakers of Ontario

AWO Annual General Meeting

June 2, 2018

Vin Bon Scarborough

Chief Steward's Report on the 2018 AWO Competition

Total Entries and Medals

- Total entries registered – 698 (22 less than in 2017)
- Gold – 106, Silver – 393 , Bronze – 119 , Merit – 42, No Medal – 17, Faulted – 12, No-shows - 9
- Gold medals represent 15% of total entries judged. This is an increase of almost 7% from last year.

Faulted Wines

Faults included: H2S & mercaptans (4), volatile acidity (2), oxidation (2), corked (1), geranium (1), excessive alcohol (1), active fermentation (1)

Judging and Stewarding

There were a total of 18 judges and 18 stewards. The number of judges was down significantly this year, which resulted in tables with 3 judges on Saturday instead of the usual 4. On Friday and Sunday there were several tables with 2 judges. This is less than the usual WJC standard of 4 judges per table, and this issue will be addressed to ensure consistent judging services.

I would like to acknowledge the efforts of the judges who worked through the almost 700 wines. Thanks also go to the stewards who worked tirelessly in the Pouring, Judging, Data and Dishwashing areas to make the event run so smoothly.

Online Registration

The first year of online registration was a success, with almost all entries registered by the deadline of April 8. Some issues to be addressed for next year include:

- The ability for individual winemakers to edit their entries once submitted.
- Improvements to the confirmation email which contains the bottle tag.
- Clearing of the form after Submission.

Bottle Tags

Bottle tags were generated automatically with each wine entered online. The tag came as part of the confirmation email sent upon submission. This was not clear to many winemakers who either requested labels, used the pdf summary on the confirmation email, or made their own. Bottle tag instructions were included in both the Entry Instructions sent to all clubs and on the online registration form.

Competition Support Documents and Payment

Problems continue to exist in the timely submission of support documents such as the Registration Form and Entry Certificate. The Registration Form will be online for next year and more clubs are sending the Entry Certificate electronically. WJC is investigating e-transfer payments. The goal is to reduce the amount of snail mail to a minimum.

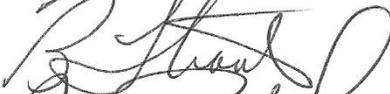
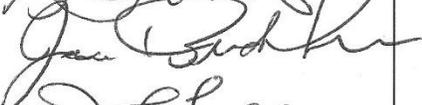
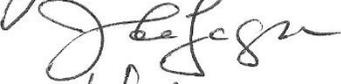
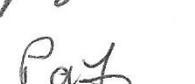
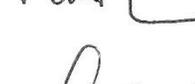
Class Descriptions

This is an ongoing issue at both club and provincial levels. Determining which class a wine belongs in is primarily the responsibility of the winemaker. When a wine is entered in club competition, both the winemaker and their club's chief steward must ensure that it complies with the class descriptions. Judges should also ensure that entries are in compliance. By the time the wine is entered in the Provincial Competition there should not be any class eligibility problems (that's the theory!). This year, approximately 8 wines were out of class, which resulted in some winemakers having to withdraw their entries. The published Class Descriptions are constantly being updated to help clarify the requirements of each class. Understanding the blended table wine classes, which seem to cause the most problems, are dependent on an understanding of the other table wine classes (e.g. to determine a Red Blend class eligibility, one must be familiar with the Other Red, Rhone, Bordeaux and Red Non-Vinifera class descriptions).

I would encourage all winemakers to read the Class Descriptions carefully to determine the correct classes for their wines. I am always available to answer any questions you may have.

Submitted by Bob Stalder
Chief Steward

2018 Amateur Winemakers of Ontario Annual General Meeting

Last Name	First Name	Club Name	Signature
MEREDITH	CHARIK	NIAGARA VINE TO WINE CIRCLE	
ASMUS	JULIE	BRAMPTON WINEMAKERS	
Boucher	Donald	Scarborough Wine Makers	D.A. Boucher
SHIER	RAY	GEORGETOWN VINTNERS.	A. Shier
THORNTON	Bill	M.A.L.	
BRADSHAW	JIM	KWWS	
DELAGRAN	JOHN	Kawartha	
Lloyd	JIM	"	
Wooler	Clive	Cockscree	
POLEUSS	Pat	CAMBRIDGE	
Romero-Sierra	Eric	Burlington Wine Guild	
Santoro	Paul	BWG	
Flowers	Doug	BWG	
FERGUSON	PETER	CAMBRIDGE	
Griffith	Ian	CTWG/Toronto West	
MANDRYK	KAREN	VINSON	
LABERGE	JOHN	PRESS ARENTS	
LICHTENBERGER	WERNER	OTWC	